

# Virtual Coaltrans Asia 2020

23 - 25 November 2020

Virtual, United States

## Agenda

### Monday 23 November 2020

---

09:00 - 10:00 **Pre-conference networking**

*09.00-10.00 WIB*

- Find people with similar business interests as you by using our “smart networking” tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

10:00 - 10:05 **Coaltrans welcome address**

*10.00-10.05 WIB*

10:05 - 10:10 **ICMA welcome address**

*10.05-10.10 WIB*

**Speakers:** Pandu Sjahrir Chairman APBI-ICMA

10:10 - 10:50 **Ministerial address**

*10.10-10.50 WIB*

10:50 - 11:30 **Noble market update fundamentals**

*10.50-11.30 WIB*

- Destruction of demand due to COVID-19 lockdown disruptions
- The rise of protectionism in China and India
- The new normal: When will demand recover and will we see the end of oversupply?
- Price forecast for the year ahead: Have prices bottomed out?

**Speakers:** Rodrigo Echeverri Head of Research Noble Resources International Pte Ltd

11:30 - 11:50 **Networking break**

*11.30-11.50 WIB*

- Find people with similar business interests as you by using our “smart networking” tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

11:50 - 12:30 **Long term trends in the global energy market**

*11.50-12.30 WIB*

- Looking ahead at how the energy mix in Asia will change over the coming years
- How will gas and renewables compete with coal in the future
- Overview of the biofuels market: could the use of biofuels significantly increase in Asia?
- Considering what the “disruptors” of the energy market could be

**Speakers:** Randi Kristiansen Economics and Financial Analyst International Energy Agency

12:30 - 13:20 **Derivatives: Managing your business through periods of market volatility**

12:30 - 13:20 **ESG: Sustainability in coal supply chains**

**Speakers:** Anne-Claire Howard Executive Director Bettercoal  
Sacha Winzenried Lead Adviser, Energy, Utilities & Mining PwC Indonesia

12:30 - 13:20 **Market forecast: Looking at the year ahead**

12:30 - 13:20 **Gas vs coal: Know your enemy**

**Speakers:** Clyde Russell Asia Commodities Columnist Thomson Reuters  
Guillaume Perret Director Perret Associates Ltd

12:30 - 13:20 **The rise of renewables: base loads to batteries**

**Speakers:** Randi Kristiansen Economics and Financial Analyst International Energy Agency

13:20 - 13:40 **Networking break**

*13.20-13.40 WIB*

- Find people with similar business interests as you by using our “smart networking” tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

13:40 - 14:20 **China: coal market supply-demand and imports**

*13.40-14.20 WIB*

- Will China have a V-shaped economic recovery? What role will coal play in China's come back?
- Protecting the Chinese mines: Restrictions on overseas cargoes pushing up domestic prices
- How is international trade with China being affected by political tensions?
- Overview of the Chinese steel market and forecast for year ahead
- Is there a market in China for Indonesian gasified coal?
- Is environmental pressure pushing China towards a lower carbon target through USC and CCS

**Speakers:** Sarah Liu Vice President Fenwei Energy Information Services Co., Ltd.

14:20 - 15:00 **India: can domestic production ever diminish demand for imports?**

*14.20-15.00 WIB*

- The auctioning of coal blocks to increase domestic production
- Is this the beginning of the end of Coal India?
- Update on plans to build more inland coal-fired power plants
- Can India feasibly reduce capacity of coastal power stations to reduce imports?
- Could improvements to the national rail system allow transport of domestic coal across India

**Speakers:** Rajendra Singh formerly COO, Coal and Bunker Fuel Trade, Adani Independent

15:00 - 16:00 **Coaltrans digital reception**

 **Tuesday 24 November 2020**

---

09:00 - 09:55 **Pre-conference networking**

*09.00-09.55 WIB*

- Find people with similar business interests as you by using our "smart networking" tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video "meeting rooms" to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

09:55 - 10:00 **Opening remarks**

10:00 - 10:40 **Australia: A tough year of rising costs and falling demand**

*10.00-10.40 WIB*

- Less elasticity to cut back on production compared to Indonesia and the U.S.
- Coronavirus constraints to productivity and fly-in fly-out limitations
- Increased cost per tonne caused by reduction of mining capacity after steep fall in demand
- Focus on domestic production in China causing reduction of imports
- Impact of methane gas outbursts on safety and liability particularly for the big miners

- Demand for Australian coking coal from Asian steel producers
- Lack of interest in financing due to environmental pressure and COVID

**Speakers:** Gary Cochrane Managing Director Resource Management International Pty Ltd  
Lachlan Shaw Director, Head of Commodity Research National Australia Bank

10:40 - 11:20 **Indonesian miners' panel: Preparing for the recovery of coal demand**

*10.40-11.20 WIB*

- Amendment to the Indonesian mining law and impact on miners
- COVID consequences for miners: Surviving oversupply and rock bottom prices
- Where will project finance come from if we see a global recession comparable to 2008?
- Indonesian regulatory push for down streaming and adding value by processing raw products (coke production, upgrading, briquetting, slurry/water mixture, liquefaction, underground coal gasification (UCG), gasification)

**Speakers:** Hendra Sinadia Executive Director APBHCMA

11:20 - 11:40 **Networking break**

*11.20-11.40 WIB*

- Find people with similar business interests as you by using our “smart networking” tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

11:40 - 12:00 **Indonesia: Impact of regulations on coal miners and production**

*11.40-12.00 WIB*

- How have Indonesian coal miners responded to oversupply and low coal prices
- Impact of regulations on Indonesian coal production
- Forecasting Indonesian production levels for the year ahead

**Speakers:** Adri Kurnia Head of Legal APBHCMA

12:00 - 12:40 **Anthracite: Changing anthracite market dynamics**

12:00 - 12:40 **Coking coal: Supplying the steel market**

**Speakers:** Alistair Ramsay Head of Research Fastmarkets

12:00 - 12:40 **Coal to products: is there a market for gasified coal?**

12:00 - 12:40 **Mining operations: Coal mining 3.0**

12:00 - 12:40 **Diversity: Is staff diversity actually good for business?**

**Speakers:** Nugeraha Program Manager Women in Mining and Energy (WiME)

12:40 - 13:00 **Networking break**

*12.40-13.00 WIB*

- Find people with similar business interests as you by using our “smart networking” tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

13:00 - 13:30 **South Africa: Is South African coal production in terminal decline?**

*13.00-13.30 WIB*

- Is the sharp fall in South Africa Coal exports to India a temporary impact of COVID-19 or is this trade route under longer-term threat?
- The rise of new trade routes for South Africa coal; Vietnam, Bangladesh, and Pakistan
- With big mining names moving away from SA, is there hope for the SA coal long term?

13:30 - 14:00 **Russia: Have we seen the peak of the growth of Russian coal production?**

*13.30-14.00 WIB*

- Difficulties in accessing Russian ports for smaller producers to export their coal
- Challenges with transporting coal around Russia by rail
- Forecasting Russian coal production for the year ahead

14:00 - 14:30 **USA: Forecasting trade volumes and trade flows of US coal**

*14.00-14.30 WIB*

- The waiting game: the role of a flex-supplier in a period of oversupply
- Impact on US exports of collapse in domestic demand caused by gas and renewables
- Are politics impacting the American coal market?
- Mapping US production and trade routes for the year ahead
- Demand for US coking coal from Asian steel producers

14:30 - 16:00 **Post-conference networking**

*14.30-16.00 WIB*

- Find people with similar business interests as you by using our “smart networking” tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

 **Wednesday 25 November 2020**

---

09:00 - 09:55 **Pre-conference networking**

09.00-09.55 WIB

- Find people with similar business interests as you by using our “smart networking” tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

09:55 - 10:00 **Opening remarks**

10:00 - 10:20 **Japan: Net-effect of new coal projects against planned closures**

*10.00-10.20 WIB*

- Update on new coal-fired power projects and subsequent demand
- Reduced coal requirements per unit of energy at HELE power plants
- Overview of the Japanese steel market
- Forecasting future demand for thermal and met coal in Japan

10:20 - 10:40 **Country spotlight: South Korean demand**

*10.20-10.40 WIB*

- Overview of the Korean steel market
- Blending coal to allow more flexibility with procurement
- Forecasting future demand for thermal and met coal in South Korea

10:40 - 11:20 **Indonesian power panel: The return of coal demand**

*10.40-11.20 WIB*

- Ramping back up: timeline for resumption of normal power demand as lockdown ends
- Will any of the reduction in power demand be permanent?
- Place for coal in Indonesian future energy mix
- Is Indonesian still going to build as much coal-fired power plants as planned?
- Where will project finance for coal projects come from?

11:20 - 11:40 **Networking break**

*11.20-11.40 WIB*

- Find people with similar business interests as you by using our “smart networking” tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

11:40 - 12:00 **Country spotlight: Malaysian coal demand**

*11.40-12.00 WIB*

- To what extent is gas displacing coal demand in Malaysia?
- How much less coal do USC (Ultra super critical) power plants require?
- Forecasting Malaysian coal demand for the year ahead

**12:00 - 12:40 The Philippines: The role of coal project finance in powering a nation**

*12.00-12.40 WIB*

- Urgent need for increased power production in the Philippines
- Government policy on the energy mix: Pressure on utilities to meet the aggressive RPS mandate
- To what extent is domestic coal production supporting domestic demand
- Revised timelines for planned coal-fired power projects
- Will local banks have enough liquidity for coal project finance in a post-COVID recession?
- The future of coal fired power in the Philippines: Growing internal debate around land use

**12:40 - 13:00 Vietnam: Mapping trends in one of the few growth markets for coal**

*12.40-13.00 WIB*

- Appetite for anthracite in Northern Vietnam
- A new trend: Vietnamese imports of South Africa coal after collapse in Indian demand
- A route into EVN: buying patterns from international traders to smaller local traders to EVN

**13:00 - 13:20 Networking break**

*13.00-13.20 WIB*

- Find people with similar business interests as you by using our “smart networking” tool
- Connect with other delegates and use the private messaging system to organise meetings
- Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
- Join a roundtables style discussion room to meet other people with shared interests as you
- Catch up with any content you missed live by watching it on-demand
- Visit the exhibition booths to download brochures and chat with associations and sponsors

**13:20 - 14:00 Cement: Road to recovery through government infrastructure spending**

**13:20 - 14:00 Steel: Changing steel market dynamics**

**13:20 - 14:00 Sustainable coal-fire power: CCS to HELE / USC**

**13:20 - 14:00 Coal project financing: Getting capital to flow into the coal sector post-COVID**

**13:20 - 14:00 Shipping: Forecasting freight rates**

**14:00 - 14:40 Nascent markets spotlight: Coal demand in Bangladesh and Pakistan**

*14.00-14.40 WIB*

- Government stance on coal as a part of the national energy mix
- Overview of planned coal-fired power projects
- Demand forecast and likely supply trade routes
- Overview of the cement markets in Bangladesh and Pakistan

- Platts new coal price index for Bangladeshi and Pakistani coal

14:40 - 16:00 **Post-conference networking**

*14.40-16.00 WIB*

- Find people with similar business interests as you by using our “smart networking” tool
  - Connect with other delegates and use the private messaging system to organise meetings
  - Use the secure 1-2-1 video “meeting rooms” to discuss business with other delegates
  - Join a roundtables style discussion room to meet other people with shared interests as you
  - Catch up with any content you missed live by watching it on-demand
  - Visit the exhibition booths to download brochures and chat with associations and sponsors
-